

CITY OF EL PASO BID TABULATION

BID ITEM: ZOO ANIMAL FOOD - FROZEN PRODUCTS

BID # 2006-183

BID DATE: JULY 19, 2006

DEPARTMENT: ZOO

| | | | ATLANTIC PACIFIC PRODUCTS, INC. NORTH KINGSTOWN, RI | | DALLAS CROWN, INC. KAUFMAN, TX | | HIGHWAY/CITY DEBRIS POLICE EL PASO, TX | | MESILLA VALLEY FEEDERS, LLC MESILLA, NM | |
|----------------------|------------------------|---|---|----------------|------------------------------------|----------------|--|----------------|---|----------------|
| GROUP I: FROZEN FISH | | | | | | | | | | |
| ITEM NO. | ANN. EST. QTY./UNIT | ITEM DESCRIPTION | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE |
| 1. | 7260 LB | CAPELIN - 3" - 5" LONG 20 - 40 LB PER BOX | [7260 X \$0.59 = TOTAL PRICE] \$0.59 LB | \$4,283.40 | NO PRICES GIVEN FOR THESE ITEMS | | NO PRICES GIVEN FOR THESE ITEMS | | [7260 X \$0.75 = TOTAL PRICE] \$0.75 LB | \$5,445.00 |
| # PER BOX | | | | | | | | | 33 | |
| APPROXIMATELY LENGTH | | | 5" | | | | | | 6" | |
| 2. | 7260 LB | HERRING - 8" - 10" LONG 20 - 40 LB PER BOX | [7260 X \$0.51 = TOTAL PRICE] \$0.51 LB | \$3,702.60 | | | | | [7260 X \$0.77 = TOTAL PRICE] \$0.77 LB | \$5,590.20 |
| # PER BOX | | | | | | | | | 50 | |
| APPROXIMATELY LENGTH | | | | | | | | | 10" | |
| 3. | 7000 LB | CAPELIN - 3" - 5" LONG 20 - 40 LB PER BOX | [7000 X \$0.95 = TOTAL PRICE] \$0.95 LB | \$6,650.00 | | | | | [7000 X \$0.96 = TOTAL PRICE] \$0.96 LB | \$6,720.00 |
| # PER BOX | | | | | | | | | 50 | |
| APPROXIMATELY LENGTH | | | | | | | | | 8" - 10" | |
| 4. | 3500 LB | SILVERSIDES - 2" - 3" LONG 50 (5 LB BAGS) | [3500 X \$1.65 = TOTAL PRICE] \$1.65 LB | \$5,775.00 | | | | | [3500 X \$3.45 = TOTAL PRICE] \$3.45 LB | \$12,075.00 |
| # PER BOX | | | 5 LB | | | | | | 15 | |
| APPROXIMATELY LENGTH | | | 3" | | | | | | 2.5" | |

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|-----------------------------|------------------------|---|--|----------------|------------------------------------|----------------|------------------------------------|----------------|--|----------------|
| | | | NORTH KINGSTOWN, RI | | KAUFMAN, TX | | DEBRIS POLICE | | FEEDERS, LLC | |
| | | | | | | | EL PASO, TX | | MESILLA, NM | |
| 5. | 11400 LB | SQUID 50 LB BOXES | [11400 X \$1.05 = TOTAL PRICE] \$1.05 LB | \$11,970.00 | NO PRICES GIVEN FOR THESE ITEMS | | NO PRICES GIVEN FOR THESE ITEMS | | [11400 x \$1.19 = TOTAL PRICE] \$1.19 LB | |
| # PER BOX | | | 12 / 5 LB | | | | | | 50 | |
| APPROXIMATELY LENGTH | | | N/A | | | | | | 7" - 10" | |
| 6. | 480 LB | KRILL - 1/8 INCH 40 LBS PER BOX | [480 X \$5.50 = TOTAL PRICE] \$5.50 LB | \$2,640.00 | | | | | [480 X \$1.95 = TOTAL PRICE] \$1.95 LB | |
| # PER BOX | | | 8 X 6 7/8 | | | | | | 33 | |
| APPROXIMATELY LENGTH | | | | | | | | | 1/6" | |
| GROUP I TOTAL: | | | \$35,021.00 | | | | | | \$44,332.20 | |
| GROUP II: FROZEN WHOLE PREY | | | | | | | | | | |
| ITEM NO. | ANN. EST. QTY./UNIT | ITEM DESCRIPTION | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE |
| 1. | 2800 EA | FROZEN MICE, ADULT, LARGE 100 PER BAG | N/A | | NO PRICES GIVEN FOR THESE ITEMS | | \$0.85 BAG | \$2,380.00 | \$81.30 BAG | \$2,276.40 |
| | | | | | | | [2800 X \$0.85 = TOTAL PRICE] | | [2800 / 100 X 81.30 = TOTAL PRICE] | |
| QTY/BAG AND/OR | | | | | | | 25 | | 25 | |
| # PER BAG | | | | | | | | | | |
| 2. | 2450 EA | FROZEN MICE, ADULT, MEDIUM 100 PER BAG | N/A | | | | \$0.80 BAG | \$1,960.00 | \$66.51 BAG | \$1,629.50 |
| | | | | | | | [2450 X \$0.80 = TOTAL PRICE] | | [2450 / 100 X \$66.51 = TOTAL PRICE] | |
| QTY/BAG AND/OR | | | | | | | 25 | | 50 | |
| # PER BAG | | | | | | | | | | |

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|---|------------------------|---|---|----------------|------------------------------------|----------------|---|----------------|--|----------------|
| GROUP II: FROZEN WHOLE PREY (CONTINUED) | | | | | | | | | | |
| NO. | ANN. EST. QTY./UNIT | ITEM DESCRIPTION | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE |
| 3. | 2700 EA | FROZEN MICE, ADULT, SMALL 100 PER BAG (WEANLING) | | N/A | NO PRICES GIVEN FOR THESE ITEMS | | \$0.70 BAG <small>[2700 X \$0.70 = TOTAL PRICE]</small> | \$1,890.00 | \$57.02 BAG <small>[2700 / 100 X 57.02 = TOTAL PRICE]</small> | \$1,539.54 |
| QTY/BAG AND/OR | | | | | | | 50 | | 100 | |
| # PER BAG | | | | | | | | | | |
| 4. | 700 EA | FROZEN MICE, PINKIE 100 PER LONG | | N/A | | | \$0.50 BAG <small>[700 X \$0.50 = TOTAL PRICE]</small> | \$350.00 | \$26.06 BAG <small>(700 / 100 X \$26.06 = TOTAL PRICE))</small> | \$182.42 |
| QTY/BAG AND/OR | | | | | | | 100 | | 100 | |
| # PER BAG | | | | | | | | | | |
| 5. | 3500 EA | FROZEN MICE, FUZZY 100 PER BAG | | N/A | | | \$0.55 BAG <small>[3500 X \$0.55 = TOTAL PRICE]</small> | \$1,925.00 | (BIDDER'S TOTAL PRICE: \$929.39) \$26.18 BAG <small>(3500 / 100 X \$26.18 = TOTAL PRICE)</small> | |
| QTY/BAG AND/OR | | | | | | | 50 | | 100 | |
| # PER BAG | | | | | | | | | | |
| 6. | 1350 EA | FROZEN RATS, MEDIUM 100 PER BAG | | N/A | | | \$1.75 BAG <small>[1350 X \$1.75 = TOTAL PRICE]</small> | \$2,362.50 | (BIDDER'S TOTAL PRICE: \$3,449.93) \$255.55 BAG <small>(1350 / 10 X \$255.55 = TOTAL PRICE)</small> | |
| QTY/BAG AND/OR | | | | | | | 15 | | 10 | |
| # PER BAG | | | | | | | | | | |

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|--|------------------------|---|---|----------------|--|----------------|--|----------------|--|----------------|
| GROUP II: FROZEN WHOLE PREY (CONTINUED) | | | | | | | | | | |
| NO. | ANN. EST. QTY./UNIT | ITEM DESCRIPTION | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE |
| 7. | 1350 EA | FROZEN RATS, SMALL 100 PER BAG | | N/A | NO PRICES GIVEN FOR THESE ITEMS | | \$2.00 BAG (1350 X \$2.00 = TOTAL PRICE) | \$2,700.00 | [BIDDER'S TOTAL PRICE: 1350 / 100 X \$137.02 = \$1,849.80] \$137.02 \$184,977.00 BAG (1350 X \$137.02 = TOTAL PRICE) | |
| QTY/BAG AND/OR | | | | | | | 15 | | 20 | |
| # PER BAG | | | | | | | | | | |
| 8. | 1725 EA | FROZEN CHICKS, SMALL 100 PER BAG | NO PAGES WERE SUBMITTED FOR THESE ITEMS ↓ | | | | [BIDDER'S TOTAL PRICE: 1725 / 100 X \$37.35 = \$644.29] \$37.35 \$64,428.75 BAG (1725 X \$37.35 = TOTAL PRICE) | | [BIDDER'S TOTAL PRICE: 1725 / 100 X \$52.61 = \$907.53] \$52.61 \$90,752.25 BAG (1725 X \$52.61 = TOTAL PRICE) | |
| QTY/BAG AND/OR | | | | | | | 100 | | 20 | |
| # PER BAG | | | | | | | | | | |
| GROUP II TOTAL: | | | | | | | \$75,616.25 (BIDDER'S GROUP II TOTAL: \$644.29) | | \$314,496.26 (BIDDER'S GROUP II TOTAL: \$12,764.59) | |
| GROUP III: FROZEN HORSEMEAT/HORSEMEAT PRODUCTS | | | | | | | | | | |
| ITEM NO. | ANN. EST. QTY./UNIT | ITEM DESCRIPTION | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE |
| 1. | 410 CS | FROZEN HORSEMEAT, 10% FAT 40 LB PER CASE | | | [BIDDER'S TOTAL PRICE ' 410 CASES X \$1.00 X 40 LBS - \$16,400.00] \$1.00 \$410.00 CASE (410 X \$1.00 = TOTAL PRICE) | | \$38.00 CASE (410 x \$38.00 = TOTAL PRICE) | \$15,580.00 | \$48.00 CASE (410 X \$48.00 = TOTAL PRICE) | \$19,680.00 |
| QTY/BAG AND/OR | | | | | | | 40 | | | |
| # PER CASE | | | | | 40 LB | | | | 40 | |

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|---|----------|--|--|----------------|---|----------------|---|----------------|---|----------------|------------------------------|--|
| GROUP III: FROZEN HORSEMEAT/HORSEMEAT PRODUCTS (CONTINUED) | | | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE | | |
| 2. | 12 CS | FROZEN HORSEMEAT, CHUNK 50 LB PER CASE (IN 1 LB PACKAGES) | NO PAGES WERE SUBMITTED FOR THESE ITEMS | | [BIDDER'S TOTAL PRICE: 12 CASES X \$1.00 X 50 LBS = \$600.00] \$1.00 \$12.00 CASE [12 X \$1.00 = TOTAL PRICE] | | \$66.70 CASE | \$800.40 | \$60.00 CASE | \$720.00 | | |
| QTY/BAG | | AND/OR | | | | | 50 | | [12 X \$66.70 = TOTAL PRICE] | | [12 X \$60.00 = TOTAL PRICE] | |
| # PER CASE | | | | | 50 LB | | | | 50 | | 50 | |
| 3. | 12 CS | FROZEN TAIL BONES 44 LB PER CASE | | | [BIDDER'S TOTAL PRICE: 12 CASES X \$0.35 X 44 LBS = \$184.80] \$0.35 \$4.20 CASE [12 X \$0.35 = TOTAL PRICE] | | \$40.25 CASE | \$483.00 | \$18.48 CASE | \$221.76 | | |
| QTY/BAG | | AND/OR | | | | | 50 | | [12 X \$40.25 = TOTAL PRICE] | | [12 X \$18.48 = TOTAL PRICE] | |
| # PER CASE | | | | | 44 LB | | | | 44 | | 44 | |
| GROUP III TOTAL | | | | | \$426.20 <small>(BIDDER'S GROUP III TOTAL: \$17,184.80)</small> | | \$16,863.40 <small>(BIDDER'S GROUP III TOTAL: \$16,825.90)</small> | | \$20,621.76 | | | |
| GROUP IV: SHIPPING COSTS | | | PLEASE IDENTIFY SHIPPING COSTS (FOR GROUP III) BASED ON FREQUENCY AND QUANTITY | | | | | | | | | |
| A. | WEEKLY: | QUANTITY: _____ (E.G., # OF PACKS, BAGS, ETC.) | | | NONE STATED | | HORSEMEAT \$500.76 WEEKLY: 434 CASES | | \$650.00 WEEKLY: 350# | | | |
| B. | MONTHLY: | QUANTITY: _____ | | | NONE STATED | | NONE STATED | | \$2,100.00 MONTHLY: 1460# | | | |
| C. | OTHER: | _____ | | | \$952.00 EVERY 3 MONTHS ESTIMATE FOR SHIPPING APPROX. 8,605 LBS | | NONE STATED | | N/A | | | |
| | | NONE STATED | | | | | N/A | | | | | |

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|---|---|---|--|---|
| THE CITY AT ITS DISCRETION MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. | | | | |
| BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR: | NONE WERE CHECKED | | | |
| ONE ADDITIONAL YEAR AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED WITHIN: | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| TWO ADDITIONAL YEARS AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED WITHIN: | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| A. TWO YEARS FROM DATE OF AWARD OF THE CONTRACT. | YES <input type="checkbox"/> NO <input type="checkbox"/> | YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> | YES <input type="checkbox"/> NO <input type="checkbox"/> | YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> |
| B. NO OPTION OFFERED | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| PAYMENT TERMS: | NONE STATED | ____ % - 30 DAYS | NONE SUBMITTED | 2% - 10 DAYS |
| BIDDER'S PROMISED DELIVERY: | NONE STATED | NONE STATED | NONE SUBMITTED | 30 CONSECUTIVE CALENDAR DAYS |
| IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID. | | | | |

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| | | | NATURAL BALANCE PET FOODS, INC. PACOIMA, CA | THE ANIMAL WORKS dba THE BIG CHEESE RODENT FACTORY FORT WORTH, TX | THE GOURMET RODENT, INC. ARCHER, FL | | | | | |
|----------------------|------------------------|---|---|--|--|----------------|---------------|----------------|---------------|----------------|
| GROUP I: FROZEN FISH | | | | | | | | | | |
| ITEM NO. | ANN. EST. QTY./UNIT | ITEM DESCRIPTION | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE |
| 1. | 7260 LB | CAPELIN - 3" - 5" LONG 20 - 40 LB PER BOX | NO PRICES WERE SUBMITTED FOR THESE ITEMS | | NO PRICES WERE SUBMITTED FOR THESE ITEMS | | NO BID | | | |
| # PER BOX | | | | | | | | | | |
| APPROXIMATELY LENGTH | | | | | | | | | | |
| 2. | 7260 LB | HERRING - 8" - 10" LONG 20 - 40 LB PER BOX | | | | | | | | |
| # PER BOX | | | | | | | | | | |
| APPROXIMATELY LENGTH | | | | | | | | | | |
| 3. | 7000 LB | CAPELIN - 3" - 5" LONG 20 - 40 LB PER BOX | | | | | | | | |
| # PER BOX | | | | | | | | | | |
| APPROXIMATELY LENGTH | | | | | | | | | | |
| 4. | 3500 LB | SILVERSIDES - 2" - 3" LONG 50 (5 LB BAGS) | | | | | | | | |
| # PER BOX | | | | | | | | | | |
| APPROXIMATELY LENGTH | | | | | | | | | | |

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| | | | NATURAL BALANCE PET FOODS, INC. PACOIMA, CA | THE ANIMAL WORKS dba THE BIG CHEESE RODENT FACTORY FORT WORTH, TX | THE GOURMET RODENT, INC. ARCHER, FL | | | | |
| GROUP I: FROZEN FISH | | | | | | | | | |
| 5. | 11400 LB | SQUID 50 LB BOXES | NO PRICES WERE SUBMITTED FOR THESE ITEMS ↓ | NO PRICES WERE SUBMITTED FOR THESE ITEMS ↓ | NO BID ↓ | | | | |
| # PER BOX | | | | | | | | | |
| APPROXIMATELY LENGTH | | | | | | | | | |
| 6. | 480 LB | KRILL - 1/8 INCH 40 LBS PER BOX | ↓ | ↓ | ↓ | | | | |
| # PER BOX | | | | | | | | | |
| APPROXIMATELY LENGTH | | | | | | | | | |
| GROUP I TOTAL: | | | | | | | | | |
| GROUP II: FROZEN WHOLE PREY | | | | | | | | | |
| ITEM NO. | ANN. EST. QTY./UNIT | ITEM DESCRIPTION | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE | | | |
| 1. | 2800 EA | FROZEN MICE, ADULT, LARGE 100 PER BAG | NO PRICES WERE SUBMITTED FOR THESE ITEMS ↓ | \$12.75 BAG | \$1,428.00 | \$26.00 BAG | \$1,456.00 | | |
| QTY/BAG AND/OR | | | | [2800 / 25 X \$12.75 = TOTAL PRICE] | | [2800 / 50 X \$26.00 = TOTAL PRICE] | | | |
| # PER BAG | | | | 25 | | 50 | | | |
| 2. | 2450 EA | FROZEN MICE, ADULT, MEDIUM 100 PER BAG | ↓ | \$21.50 BAG | \$1,053.50 | \$23.50 BAG | \$1,151.50 | | |
| QTY/BAG AND/OR | | | | [2450 / 50 X \$21.50 = TOTAL PRICE] | | [2450 / 50 X \$23.50 = TOTAL PRICE] | | | |
| # PER BAG | | | | 50 | | 50 | | | |

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|---|------------------------|---|---|----------------|--|----------------|---|----------------|--|--|
| GROUP II: FROZEN WHOLE PREY (CONTINUED) | | | | | | | | | | |
| NO. | ANN. EST. QTY./UNIT | ITEM DESCRIPTION | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE | | |
| 3. | 2700 EA | FROZEN MICE, ADULT, SMALL 100 PER BAG (WEANLING) | NO PRICES WERE SUBMITTED FOR THESE ITEMS | | \$19.00 BAG | \$1,026.00 | \$37.00 BAG | \$999.00 | | |
| QTY/BAG | | AND/OR | | | [2700 / 50 X \$19.00 = TOTAL PRICE] | | [2700 / 100 X \$37.00 = TOTAL PRICE] | | | |
| # PER BAG | | | | | 50 | | 100 | | | |
| 4. | 700 EA | FROZEN MICE, PINKIE 100 PER LONG | | | \$8.00 BAG | \$112.00 | \$37.00 BAG | \$259.00 | | |
| QTY/BAG | | AND/OR | | | [700 / 50 X \$8.00 = TOTAL PRICE] | | [700 / 100 X \$37.00 = TOTAL PRICE] | | | |
| # PER BAG | | | | | 50 | | 100 | | | |
| 5. | 3500 EA | FROZEN MICE, FUZZY 100 PER BAG | | | \$9.50 BAG | \$665.00 | \$37.00 BAG | \$1,295.00 | | |
| QTY/BAG | | AND/OR | | | [3500 / 50 X \$9.50 = TOTALPRICE] | | [3500 / 100 X \$37.00 = TOTAL PRICE] | | | |
| # PER BAG | | | | | 50 | | 100 | | | |
| 6. | 1350 EA | FROZEN RATS, MEDIUM 100 PER BAG | | | \$13.70 BAG | \$1,849.50 | \$14.70 BAG | \$1,984.50 | | |
| QTY/BAG | | AND/OR | | | [1350 / 10 X \$13.70 = TOTAL PRICE] | | [1350 / 10 X \$14.70 = TOTAL PRICE] | | | |
| # PER BAG | | | | | 10 | | 10 | | | |

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|--|------------------------|---|---|---|--|----------------|--|----------------|--|--|--|--|
| GROUP II: FROZEN WHOLE PREY (CONTINUED) | | | | | | | | | | | | |
| NO. | ANN. EST. QTY./UNIT | ITEM DESCRIPTION | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE | | | | |
| 7. | 1350 EA | FROZEN RATS, SMALL 100 PER BAG | NO PRICES WERE SUBMITTED FOR THESE ITEMS | | \$13.95 BAG | \$1,255.50 | \$21.40 BAG | \$1,444.50 | | | | |
| QTY/BAG AND/OR | | | | | [1350/15 X \$13.95 = TOTAL PRICE] | | [1350/20 X \$21.40 = TOTAL PRICE] | | | | | |
| # PER BAG | | | | | 15 | | 20 | | | | | |
| | | | | | | | | | | | | |
| 8. | 1725 EA | FROZEN CHICKS, SMALL 100 PER BAG | | | \$8.25 BAG | \$569.25 | \$6.75 BAG | \$465.75 | | | | |
| QTY/BAG AND/OR | | | | | [1725/25 X \$8.25 = TOTAL PRICE] | | [1725/25 X \$6.75 = TOTAL PRICE] | | | | | |
| # PER BAG | | | | | 25 | | 25 | | | | | |
| | | | | | | | | | | | | |
| GROUP II TOTAL: | | | | | \$7,958.75 | | \$9,055.25 (BIDDER'S TOTAL: \$9,073.75 + SHIPPING) * | | | | | |
| GROUP III: FROZEN HORSEMEAT/HORSEMEAT PRODUCTS | | | | | | | | | | | | |
| ITEM NO. | ANN. EST. QTY./UNIT | ITEM DESCRIPTION | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE | | | | |
| 1. | 410 CS | FROZEN HORSEMEAT, 10% FAT 40 LB PER CASE | \$40.00 CASE | \$16,400.00 (FROZEN BEEF MEAT) (\$1.00/LB OF PRODUCT) | NO PRICES WERE SUBMITTED FOR THESE ITEMS | | NO BID | | | | | |
| QTY/BAG AND/OR | | | | | | | | | | | | |
| # PER CASE | | | 40 LBS | | | | | | | | | |

* I HAVE ESTIMATED 12 SHIPMENTS
PER YEAR AT \$125/SHIPMENT TO
THE ZOO FOR ADDITIONAL FREIGHT
CHARGES.

APPROVED BY: _____ /s/

DATE: 8/7/06

CITY OF EL PASO BID TABULATION

BID ITEM: ZOO ANIMAL FOOD - FROZEN PRODUCTS

BID # 2006-183

BID DATE: JULY 19, 2006

DEPARTMENT: ZOO

| | | | | | | | | | | |
|---|------------------------|--|---|-------------------------|--|----------------|---|----------------|--|--|
| | | | NATURAL BALANCE PET FOODS, INC. PACOIMA, CA | | THE ANIMAL WORKS dba THE BIG CHEESE RODENT FACTORY FORT WORTH, TX | | THE GOURMET RODENT, INC. ARCHER, FL | | | |
| GROUP III: FROZEN HORSEMEAT/HORSEMEAT PRODUCTS (CONTINUED) | | | | | | | | | | |
| NO. | ANN. EST. QTY./UNIT | ITEM DESCRIPTION | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE | | |
| 2. | 12 CS | FROZEN HORSEMEAT, CHUNK 50 LB PER CASE (IN 1 LB PACKAGES) | \$26.00 CASE (MEAT EATING BIRD DIET) | \$312.00 (BEEF MEAT) | NO PRICES WERE SUBMITTED FOR THESE ITEMS | | NO BID | | | |
| QTY/BAG AND/OR | | | 2 X 10 LB BAGS | | | | | | | |
| # PER CASE | | | 20 LBS @ 41.30/LB | | | | | | | |
| 3. | 12 CS | FROZEN TAIL BONES 44 LB PER CASE | NO PRICE WAS SUBMITTED FOR THIS ITEM | | | | | | | |
| QTY/BAG AND/OR | | | | | | | | | | |
| # PER CASE | | | | | | | | | | |
| GROUP III TOTAL | | | \$16,712.00 | | | | | | | |
| GROUP IV: SHIPPING COSTS | | | <u>PLEASE IDENTIFY SHIPPING COSTS (FOR GROUP III) BASED ON FREQUENCY AND QUANTITY</u> | | | | | | | |
| A. | WEEKLY: | QUANTITY: _____ (E.G., # OF PACKS, BAGS, ETC.) | \$0.14 - \$0.17/LB 6,000-10,000 LBS/SHIPMENT | | NONE STATED | | N/A | | | |
| B. | MONTHLY: | QUANTITY: _____ | \$0.19/LB 4,500-5,999 LBS/SHIPMENT | | NONE STATED | | | | | |
| C. | OTHER: | _____ _____ | NONE STATED | | FOB, EL PASO ZOO ANIMAL COMMISSARY | | | | | |
| | | | SHIPMENT TO BE WITHIN 7-10 DAYS OF RECEIPT OF ORDER. | | | | | | | |

APPROVED BY: _____ /s/

DATE: 8/7/06

CITY OF EL PASO BID TABULATION

| | | | | |
|--|--|--|--|---|
| BID ITEM: ZOO ANIMAL FOOD - FROZEN PRODUCTS BID DATE: JULY 19, 2006 | | | | BID # 2006-183 DEPARTMENT: ZOO |
| | NATURAL BALANCE PET FOODS, INC. PACOIMA, CA | THE ANIMAL WORKS dba THE BIG CHEESE RODENT FACTORY FORT WORTH, TX | THE GOURMET RODENT, INC. ARCHER, FL | |
| THE CITY AT ITS DISCRETION MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR: ONE ADDITIONAL YEAR AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED WITHIN: TWO ADDITIONAL YEARS AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED WITHIN: A. TWO YEARS FROM DATE OF AWARD OF THE CONTRACT. B. NO OPTION OFFERED | <div><input type="checkbox"/></div> <div><input type="checkbox"/></div> <div>YES <input type="checkbox"/> NO <input type="checkbox"/></div> <div><input checked="" type="checkbox"/></div> | <div><input checked="" type="checkbox"/></div> <div><input type="checkbox"/></div> <div>YES <input type="checkbox"/> NO <input type="checkbox"/></div> <div><input type="checkbox"/></div> | <div><input type="checkbox"/></div> <div><input type="checkbox"/></div> <div>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></div> <div><input type="checkbox"/></div> | <div><input type="checkbox"/></div> <div><input type="checkbox"/></div> <div>YES <input type="checkbox"/> NO <input type="checkbox"/></div> <div><input type="checkbox"/></div> |
| PAYMENT TERMS: | NET - 30 DAYS | NET - 30 DAYS | NET - 30 DAYS | |
| BIDDER'S PROMISED DELIVERY: | 14 CONSECUTIVE CALENDAR DAYS | 20 CONSECUTIVE CALENDAR DAYS | 7 CONSECUTIVE CALENDAR DAYS | |
| IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID. | | | | |
| BIDS SOLICITED: 25 | | BIDS RECEIVED: 7 | BIDS LOCAL: 2 | NO BIDS: 0 |

APPROVED BY: /s/

DATE: 8/7/06